

COPYWRITING EXERCISE

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Headline. Grab your prospective customers' attention.

Define your prospective customers' problem(s) (their pain points).

How can you solve your customer's problem? Tell them how you can solve it.

How can your product directly benefit your customer's life?

Tell your audience how to take action. Be brief!

Step 1 _____

(buy your product, download your freebie etc.)

Step 2 _____

(how to use your product)

Step 3 _____

(reap the results)